

TO: _____ FROM: _____

Disability Insurance Illustration Request:

Date _____ Need by: _____ Pick up ___ or Mail ___ or Email ___ or Fax ___

BROKER : _____ Phone: _____ Fax: _____

Email: _____ Mailing Address: _____

Client: _____ M or F Date of Birth : _____ TOBACCO: NO YES: (type: _____)

State where Client lives: _____ State where app will be signed: _____

Health issues & Tobacco (Height/weight, medications; surgery (past/planned); diagnosed with any conditions, tobacco history: indicate when last used and type): Also, please be sure to complete the next page.

Current In-force Coverage Amount: \$ _____ Current Type: Individual or Group? - Paid by: _____

Occupation: _____ Exact Duties: _____

Personal Net Income on last year's tax return: _____ Has this been consistent for several years? _____

Percent of: _____ Admin. _____ Manual _____ Supervisory (over whom?) _____

Business Owner/Self Employed? Yes No If yes: Percent ownership _____ How long as owner? _____

Type of Business Entity: ___ Sole Proprietor ___ Partnership ___ S-Corp ___ C-Corp

Premium to be paid by: Individual or Business

Number of Employees in firm: _____ How old is this business: _____

Policy types: Individual Disability Income Business Overhead Expense Disability Buy Out

Individual Disability Income:

Desired Monthly Amount or Maximum _____

Elimination Period (days): 30 60 90 180 365 730

Benefit Period: 2 year 5 year Age 65 Lifetime (if available)

Optional Riders : -Residual -Future Purchase Option -COLA -Non-can -Other: _____

Business Overhead Expense:

Monthly Amount(s): _____ Elimination Period 30 60 90 days

Benefit Period: 12 months 18 months 24 months

Optional Riders: Residual Future Purchase Option: _____ Other: _____

Has a certain premium been budgeted or planned? _____

Special Requests? _____

Questions for Pre-Screening Disability Insurance Products

1. Describe the occupation and the exact duties.

2. Where is the work performed? [office at home, office away from home, lab, in the field, at client's work site, etc.]

3. Other activities, hobbies, or a vocations that might be considered hazardous (work-related and/or recreational)? [SCUBA, racing, climbing, flying, etc.]

4. If self-employed:
 - a. How long? _____
 - b. Percent ownership? _____
 - c. Number of employees? _____
5. Is ratio of height and weight normal?

6. Any significant medical history, chiropractic visits? Surgeries (past or planned)?

7. List all medications:

8. Any current or past treatment (medication and/or counseling) for depression, anxiety stress, or any other mental/nervous history?

9. Amount of taxable/earned/documentated income reported on last year's tax return?

10. Is there any current group Long Term Disability (LTD) or any individual Disability Income (DI) in force? Please specify how much monthly benefit of each.

 - a. Do you want to replace current coverage? _____
 1. Show same amount? _____
 2. Show maximum amount? _____
 - b. Do you want to show the additional amount, keeping current coverage? _____
11. Any other comments, underwriting concerns, other details?
